氏名:新谷優所属:法政大学グローバル教養学部

# 業績目録

# a. 外国語による論文・著書(分担執筆を含む)

- 26. Kimel, S. Y., Mischkowski, D., Miyagawa, Y., & Niiya, Y. (in press). Left out but "in control"? Culture variations in perceived control when excluded by a close other. *Social Psychological and Personality Science*.
- ※ 25. Niiya, Y., Jiang, T., Yakin S. (2021). Compassionate goals predict greater and clearer dissent expression to ingroups through collectively oriented motives in Japan and the U.S. *Journal of Research in Personality*, 90. https://doi.org/10.1016/j.jrp.2020.104057
  - 24. Miyagawa, Y., Niiya, Y., & Taniguchi, J. (2019). When life gives you lemons, make lemonade: Self-compassion increases adaptive beliefs about failure. *Journal of Happiness Studies*, 21, 2051-2068. https://doi.org/10.1007/s10902-019-00172-0
  - 23. Niiya, Y., & Crocker, J. (2019). Interdependent = compassionate? Compassionate and self-image goals and their relationships with interdependence in the United States and Japan. *Frontiers in Psychology*, 10, 192. https://doi.org/10.3389/fpsyg.2019.00192
- X 22. Niiya, Y. (2018). My time, your time, or our time? Time perception and its associations with interpersonal goals and life outcomes. *Journal of Happiness Studies*, 20(5), 1439-1455. https://doi.org/10.1007/s10902-018-0007-y
  - 21. Miyagawa, Y., Taniguchi, J., & Niiya, Y. (2018). Can self-compassion help people regulate unattained goals and emotional reactions toward setbacks? *Personality and Individual Differences*, *134*, 239-244. https://doi.org/10.1016/j.paid.2018.06.029
  - 20. Niiya, Y. (2017). Adults' *amae* as a tool for adjustment to a new environment. *Asian Journal of Social Psychology*, 20(3-4), 238-243. https://doi.org/10.1111/ajsp.12184
  - 19. Niiya, Y. (2016). Does a favor request increase liking toward the requester? *Journal of Social Psychology*, 156(2), 211-221. https://doi.org/10.1080/00224545.2015.1095706
- \*\* 18. Shimizu, M., Niiya, Y., & Shigemasu, E. (2016). Achievement goals and improvement following failure: Moderating roles of self-compassion and contingency of self-worth. Self and Identity, 15(1), 107-115. https://doi.org/10.1080/15298868.2015.1084371
  - 17. Kuncewicz, D., Niiya, Y. & Crocker, J. (2015). Are compassionate and self-image goals comparable across cultures? *Polish Psychological Bulletin*, 46(4), 513-522. https://doi.org/10.1515/ppb-2015-0058
  - Niiya, Y., Crocker, J., & Mischkowski, D. (2013). Compassionate and self-image goals in the U.S. and Japan. *Journal of Cross-Cultural Psychology*, 44(3), 389-405. https://doi.org/10.1177/0022022112451053

- 15. Wilson, P. A., Lewandowska-Tomaszczyk, B., & Niiya, Y. (2013). Happiness and contentment in English and Polish. In J. R. Fontaine, K. R. Scherer, C. Soriano (Eds.), *Components of emotional meaning: A sourcebook* (pp. 477-481). New York, NY, US: Oxford University Press.
- 14. Lewandowska-Tomaszczyk, B., Wilson, P. A., & Niiya, Y. (2013). English "Fear" and Polish "strach" in contrast: The GRID paradigm and the Cognitive Corpus Linguistic methodology. In J. J. R. Fontaine, K. R. Scherer, & C. Soriano (Eds.), *Components of emotional meaning: A sourcebook.* (pp. 425–436). Oxford University Press.
- 13. Soriano, C., Fontaine, J. J. R., Scherer, K. R., Akırmak, G. A., Alarcón, P., Alonso-Arbiol, I., Bellelli, G., Pérez-Aranibar, C. C., Eid, M., Ellsworth, P., Galati, D., Hareli, S., Hess, U., Ishii, K., Jonker, C., Lewandowska-Tomaszczyk, B., Meiring, D., Mortillaro, M., Niiya, Y., ... Zitouni, A. (2013). Cross-cultural data collection with the GRID instrument. In J. J. R. Fontaine, K. R. Scherer, & C. Soriano (Eds.), Components of emotional meaning: A sourcebook. (pp. 98–105). Oxford University Press. https://doi.org/10.1093/acprof:oso/9780199592746.003.0007
- Niiya, Y. & Harihara, M. (2012). Relationship closeness and control as determinants of pleasant *amae*. *Asian Journal of Social Psychology*, 15(3), 189-197. https://doi.org/10.1111/j.1467-839X.2012.01371.x
- 11. Niiya, Y., & Ellsworth, P. C. (2012). Acceptability of favor requests in the U.S. and Japan. *Journal of Cross-Cultural Psychology*, 43(2), 273-285. https://doi.org/10.1177/0022022110383426
- 10. Niiya, Y., Brook, A. T., & Crocker, J. (2010). Contingent self-worth and self-handicapping: Do incremental theorists protect self-esteem? *Self and Identity*, *9*(3), 276-297. https://doi.org/10.1080/15298860903054233
- 9. Crocker, J. & Niiya, Y. (2009). Contingencies of self-worth: Implications for motivation and achievement. In M. L. Maehr, S. A. Karabenick, & T. C. Urdan (Eds.), *Advances in Motivation and Achievement (vol. 15) Social Psychological Perspectives*. Emerald Group Publishing, pp.81-118.
- 8. Crocker, J., Niiya, Y., & Mischkowski, D. (2008). Why does writing about important values reduce defensiveness? Self-affirmation and the role of positive, other-directed feelings. *Psychological Science*, *19*, 740-747. https://doi.org/10.1111/j.1467-9280.2008.02150.x
- 7. Niiya, Y. & Crocker, J. (2008). Mastery goals and contingent self-worth: A field study. *International Review of Social Psychology, 21*, 135-155.
- 6. Niiya, Y., Ballantyne, R.; North, M. S., & Crocker, J. (2008). Gender, contingencies of self-worth, and achievement goals as predictors of academic cheating in a controlled laboratory setting. *Basic and Applied Social Psychology*, *30*, 76-83. https://doi.org/10.1080/01973530701866656
- 5. Crocker, J., Breines, J. G., Canevello, A., Liu, M. Y., & Niiya, Y. (2008). Egosystem and ecosystem goals: Implications for learning, relationships, and well-being. In R.

- Craven, H. Marsh, & D. McInerney (Eds.), *Advances in self research (vol. 3)*. *Self-Processes, Learning, and Enabling Human Potential: Dynamic New Approaches*. Charlotte, NC: Information Age Publishing, pp. 251-268.
- 4. Crocker, J., Brook, A. T., Niiya, Y., & Villacorta, M. (2006). The pursuit of self-esteem: Contingencies of self-worth and self-regulation. *Journal of Personality*, 74, 1749-1771. https://doi.org/10.1111/j.1467-6494.2006.00427.x
- 3. Niiya, Y., Ellsworth, P. C., Yamaguchi, S. (2006). *Amae* in Japan and the U.S.: An exploration of a "culturally unique" emotion. *Emotion*, 6, 279-295. https://doi.org/10.1037/1528-3542.6.2.279
- Niiya, Y., Crocker, J., & Bartmess, E. N. (2004). From vulnerability to resilience: Learning orientations buffer contingent self-esteem from failure. *Psychological Science*, 15, 801-805. https://doi.org/10.1111/j.0956-7976.2004.00759.x
  - 1. Heine, S. J., Harihara, M., & Niiya, Y. (2002). Terror management in Japan. *Asian Journal of Social Psychology*, *5*, 187-196. https://doi.org/10.1111/1467-839X.00103

#### b. 国際学会・海外学会での発表・講演等

- 39. Niiya. Y. (2020). Why aren't interdependent Japanese helpful to strangers? Poster presented during the Advances in Cultural Psychology preconference at the Society for Personality and Social Psychology, New Orleans, LA.
- 38. Yakin, S. & Niiya, Y. (2020). Interpersonal goals predicting ingroup dissent expression. Poster presented at the 21st annual conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Niiya. Y., Jiang, T., & Yakin, S. (2019). A compassionate nail sticks out despite the fear
  of getting hammered down. Paper presented at the 13th conference of Asian
  Association for Social Psychology, Taipei, Taiwan.
- 36. Niiya, Y. (2019). Are people with interdependent self-construals more compassionate? Poster presented at the 20th annual conference of the Society for Personality and Social Psychology, Portland, OR.
- 35. Niiya, Y. (2018). Wanting to appear supportive does not predict helping when the need of help is unclear. Poster presented at the 31st annual conference of the Association for Psychological Science, San Francisco, CA.
- 34. Niiya, Y. (2018). A compassionate devil's advocate and a selfish conformist: When do the Japanese go against the stream? Poster presented at the 19th annual conference of the Society for Personality and Social Psychology, Atlanta, GA.
- 33. Miyagawa, Y., Zhang, J. W., Niiya, Y., & Taniguchi, J. (2017). Does self-compassion promote personal improvement from regret experiences in Japan, where self-criticism is

- encouraged? Poster presented at the 18<sup>th</sup> annual conference of the Society for Personality and Social Psychology, San Antonio, TX.
- 32. Niiya (2017). My time, your time, or our time? How interpersonal goals shape one's well-being by shaping how one views time. Poster presented at the 18th annual conference of the Society for Personality and Social Psychology, San Antonio, TX.
- 31. Niiya, Y. (2016). Wanting to be kind vs. wanting to appear kind: Self-image and compassionate goals in Japan. Poster presented at the 17th annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- 30. Harihara, M., Senzaki, S., & Niiya, Y. (2015). Who is to be blamed? The inconsiderate help-seeker, or the too considerate help-giver? Comparison between the U.S. and Japan. Poster presented at the 16th annual conference of the Society for Personality and Social Psychology, Long Beach, CA.
- 29. Niiya, Y., Taji, N., & Harihara, M. (2015). Are Japanese entrepreneurs more "American" than mainstream Japanese? Poster presented at the 16th annual conference of the Society for Personality and Social Psychology, Long Beach, CA.
- 28. Niiya, Y. (2012). Why are we happy to help a stranger? How a request for help increases liking toward the requester. Poster presented at the 13th annual conference of the Society for Personality and Social Psychology, San Diego, CA.
- 27. Niiya, Y., Crocker, J., & Mischkowski, D. (2011). Compassionate and self-image goals in U.S., Japan, and India. Poster presented at the 12th Society for Personality and Social Psychology, San Antonio, TX.
- Niiya, Y., & Taji, N. (2010). Psychological predictors of entrepreneurial interest in Japan. Paper presented at Rencontres de St-Gall, St. Gallen, Switzerland.
- 25. Niiya, Y., Crocker, J., & Mischkowski, D. (2010). Compassionate goals predict better relationships in Japan even after controlling for interdependent self-construal. Poster presented at the 11th annual conference of the Society for Personality and Social Psychology, LasVegas, NE.
- 24. Niiya, Y. & Crocker, J. (2007). I want to learn to prove that I am smart: When mastery goals fail to reduce self-esteem vulnerability among academically contingent students Poster presented at the 8th annual conference of the Society for Personality and Social Psychology, Memphis, TN.
- 23. Niiya, Y. & Crocker, J. (2006). Learning with and without ego-involvement. Paper presented at the Society of Experimental Social Psychology, Philadelphia, PA.
- Niiya, Y., Denning, P. & Crocker, J. (2006). Self-affirmation and the ecosystem:
   Affirming values increases feeling of connectedness. Paper presented at the SELF research conference, Ann Arbor, MI.

- 21. Niiya, Y. & Crocker, J. (2006). Learning from failure goals reduce concerns about proving self-worth. Poster presented at the SELF research conference, Ann Arbor, MI.
- 20. Niiya, Y. & Ballantyne, R. P., & Crocker, J. (2006). Contingencies of self-worth as predictors of academic cheating among college students. Poster presented at the 18th convention of the Association for Psychological Science, New York, NY.
- Niiya, Y. & Crocker, J. (2006). Double-loop learning goals reduce vulnerability of contingent self-worth following practice and failure. Poster presented at the 7th conference of the Society for Personality and Social Psychology, Palm Springs, CA.
- 18. Crocker, J. & Niiya, Y. (2006). The pursuit of self-esteem: Contingencies of self-worth and self-regulation. Paper presented as part of a symposium on "Does self-esteem matter?" at the 7th conference of the Society for Personality and Social Psychology, Palm Springs, CA.
- 17. Niiya, Y. & Crocker, J. (2005). Academic contingencies, learning orientations, and grades as predictors of self-esteem vulnerability in the classroom. Poster presented at the 6th convention of the American Psychological Society, Los Angeles, CA.
- Niiya, Y. & Crocker, J. (2005). When incremental theorists avoid practice:
   Contingencies of self-worth and task difficulty. Poster presented at the 6th conference of the Society for Personality and Social Psychology, New Orleans, LA.
- Niiya, Y. & Crocker, J. (2004). Failure in a contingent domain hurts. But not always.
   Poster presented at the 5th annual conference of the Society for Personality and Social Psychology, Austin, TX.
- 14. Niiya, Y., Ellsworth, P. C., & Yamaguchi, S. (2003). Understanding Amae in the American context. Paper presented at the 5th conference of the Asian Association of Social Psychology, Manila, Philippines.
- 13. Niiya, Y., Hallahan, M. C., & Lee, F. (2003). Attributions in times of love and war: A cross-cultural examination. Poster presented at the 5th annual convention of American Psychological Society, Atlanta, GA.
- 12. Niiya, Y., Bartmess, E. N, & Crocker, J. (2003). How incremental theories attenuate the effects of performance on self-esteem. Poster presented at the 4th annual conference of the Society for Personality and Social Psychology, Los Angeles, CA.
- 11. Niiya, Y., Hallahan, M. C., & Lee, F. (2002). Understanding what can hurt us: Situational attributions for behavior in threatening contexts. Poster presented at the 14th annual convention of American Psychological Society, New Orleans, LA.
- 10. Niiya, Y., Yamaguchi, S., Murakami, F., & Harihara, M. (2001). When being inappropriate is appropriate: the acceptability of Amae in the Japanese context. Paper presented at the 4th conference of Asian Association of Social Psychology, Melbourne,

- Autralia.
- 9. Sasao, T. & Niiya, Y. (2000). International illegal drug markets: Challenges for community research and practice. Paper presented at the 107th annual conference of American Psychological Association, Washington, DC.
- 8. Kano, M., Sasao, T., Niiya, Y., & Nishimura, M. (2000). Burnout, control coping, and health beliefs among caregivers in Japan. Paper presented at the 107th annual conference of American Psychological Association, Washington, DC.
- 7. Harihara, M., Yamaguchi, S., & Niiya, Y. (2000). Japanese self-effacement: Low self-regard or self-presentation? Paper presented at the 15th International Congress of the International Association for Cross-Cultural Psychology, Poland.
- 6. Niiya, Y., Yamaguchi, S., Murakami, F., & Harihara, M. (2000). Converging evidence on the meaning of Amae among Japanese. Paper presented at the 15th International Congress of the International Association for Cross-Cultural Psychology, Poland.
- Sasao, T., Niiya, Y., Nishimura, M., Kano, M., & Otsuki, M. (1999). Prevention interventions and policies in Japan: A cultural paradox. Paper presented at the 106th annual conference of American Psychological Association, Boston, MA.
- 4. Sasao, T., Niiya, Y., Nishimura, M., Kano, M., & Otsuki, M. (1999). Self-discrepancy and affect across cultures: Extending Higgins' (1987) discrepancy theory. Paper presented at the 106th annual conference of American Psychological Association, Boston, MA.
- 3. Sasao, T., Niiya, Y., Nishimura, M., Kano, M., & Otsuki, M. (1999). The Independent and interdependent self as a moderator between self-discrepancy and negative affect in the Japanese context. Paper presented at the 3rd Conference of Asian Association of Social Psychology, Taipei, Taiwan
- Sasao, T., Niiya, Y., & Nishimura, M. (1999). Prevention and Cultural Milieu in Japan.
   Paper presented at the 7th Biennial Conference of the Society for Community Research and Action, New Haven, CT.
- Sasao, T., & Niiya, Y. (1998). Self-discrepancy and negative affect in collectivistic and individualistic contexts. Paper presented at the 105th annual conference of American Psychological Association, San Francisco, CA.

## c. その他の国際的な業績

### (国内で発行された雑誌に掲載された英語の論文)

11. Niiya, Y. (2020). Mother's time perception and psychological well-being during child-rearing. *The Hosei Journal of Global and Interdisciplinary Studies*, *6*, 1-15.

- 10. Niiya, Y. (2018). Examination of an experimental manipulation of compassionate and self-image goals. *The Hosei Journal of Global and Interdisciplinary Studies*, 4, 31-45.
- 9. Taji, N. & Niiya, Y. (2016). Founding team diversity and team change as predictors of investors' attraction toward web business in the US and Japan. *Journal of Innovation Management*, 13, 89-100.
- 8. Kazumi, T., Taji, N., Niiya, Y., & Okamoto, Y. (2015). Global University Spirit Students Survey 2013: Report from Japan. *Journal of Regional Policy Studies*, 7, 49-66.
- 7. Niiya, Y. & Crocker, J. (2015). Acquiring knowledge and learning from failure: Theory, measurement, and validation of two learning goals. *The Hosei Journal of Global and Interdisciplinary Studies*, *1*, 67-112.
- 6. Miyagawa, Y., Niiya, Y., Taniguchi, J., & Morishita, T. (2015). Development of Japanese version of the Self-Compassion Scale (SCS-J). *Tezukayama University Bulletin of Psychology, 4*, 67-75.
- 5. Taji, N., & Niiya, Y. (2014). Web business entrepreneurship in Japan and the U.S.: Comparison of data from metropolitan Tokyo and Silicon Valley. *Journal of Innovation Management*, 11, 105-121.
- 4. Taji, N. & Niiya, Y. (2013). Japanese WEB startup entrepreneurship: A quantitative analysis of 2012 research. *Journal of Innovation Management*, 10, 53-68.
- 3. Niiya, Y. & Taji, N. (2012). Psychological predictors of entrepreneurial interest in Japan. *Journal of Innovation Management*, *9*, 61-72.
- 2. Taji, N., Niiya, Y., & Fukuda, M. (2011). Undergraduate students' attitude toward entrepreneurship: Analyses of the Japanese sample from a cross-national survey. *Community Innovation*, *4*, 103-114.
- 1. Sasao, T. & Niiya, Y. (2000). Preventing alcohol abuse among Japanese college students: Stalking a cultural paradox. *Educational Studies*, *42*, 81-99.

#### (国内で開催された会議で英語で発表したもの)

- 4. Niiya, Y. (2020). Helping a stranger in Japan: Who helps and why? The Asian Conference on Psychology and the Behavioral Sciences. Virtual Presentation. March
- 3. Niiya, Y. (2018). Recent advances: Cross-cultural adaptation and well-being. A quick glance at the antecedents, strategies, and outcomes of cross-cultural adaptation. 日本健康心理学会, 国際委員会企画シンポジウム, 明治大学.
- 2. Niiya, Y. & Sugiyama, K. (2016). My buddy is really kind, I am kind, but others aren't: A retake on Japanese self-enhancement and self-criticism. Poster presented at the 23rd Congress of the International Association for Cross-Cultural Psychology, Nagoya, Japan.

1. Niiya, Y., & Harihara, M. (2011). Feeling good in Japanese relationships: Cognitive appraisals of pleasant Amae. Poster presented at the International Society for Research on Emotion, Kyoto, Japan.